



### How to Create a High-Performance Culture

For over 15 years, I have been a high-performance mentor, coach and trainer for some of the most successful organizations in the world, including Google, LVMH, UNICEF, Nespresso, Unilever, Roche, United Technologies and Volvo.

As your organization scales and the complexity of today's environment increases, the urgent need to transform yourself and your key collaborators into powerful achievers and influencers is not just necessary — it is a do-or-die issue. It needs to happen yesterday.

Most courses teach a specific skill, but nothing changes. To help people transform, you need to learn and practice the "full stack" — three interconnected layers of awareness built on top of each other.

Mindsets — Identity, purpose, discipline, beliefs, posture Frameworks — A leadership ecosystem for high engagement Skill sets — Create high-performance habits through practice

Based on my bestselling book *What Color Is Your Sky?*, I show you how to use your thoughts, feelings and emotions as sensors that lead to laser-sharp decisions and actions so you get meaningful results on a daily basis. Best of all, you practice, debrief and learn in a group setting through virtual coaching with me.

## How do current programs fail today?

### The behaviors unfortunately remain the same

- The current approaches are linear and tactical versus systemic and strategic
- The focus on innate talent and high-potential is overrated
- The new knowledge creates the illusion of skill
- The environment anchors sticking to old habits
- Skills are at best developed to an amateurish level
- The focus is on tools and recipes versus models and principles
- The focus is on individual learning instead of collective transformation



## What characterizes great performers?

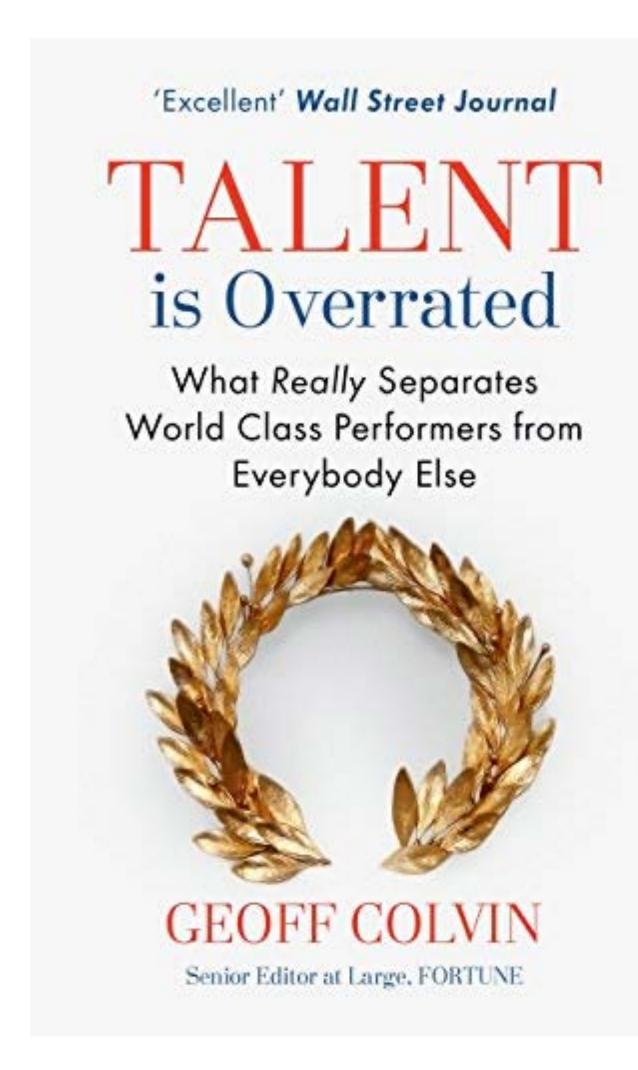
— Deliberate practice, not talent —

"The right kind of practice can turn someone of unremarkable endowments into a much better, even exceptional performer."

Colvin, Geoff. Talent is Overrated: What Really Separates World-Class Performers from Everybody Else (p. 84). John Murray Press.

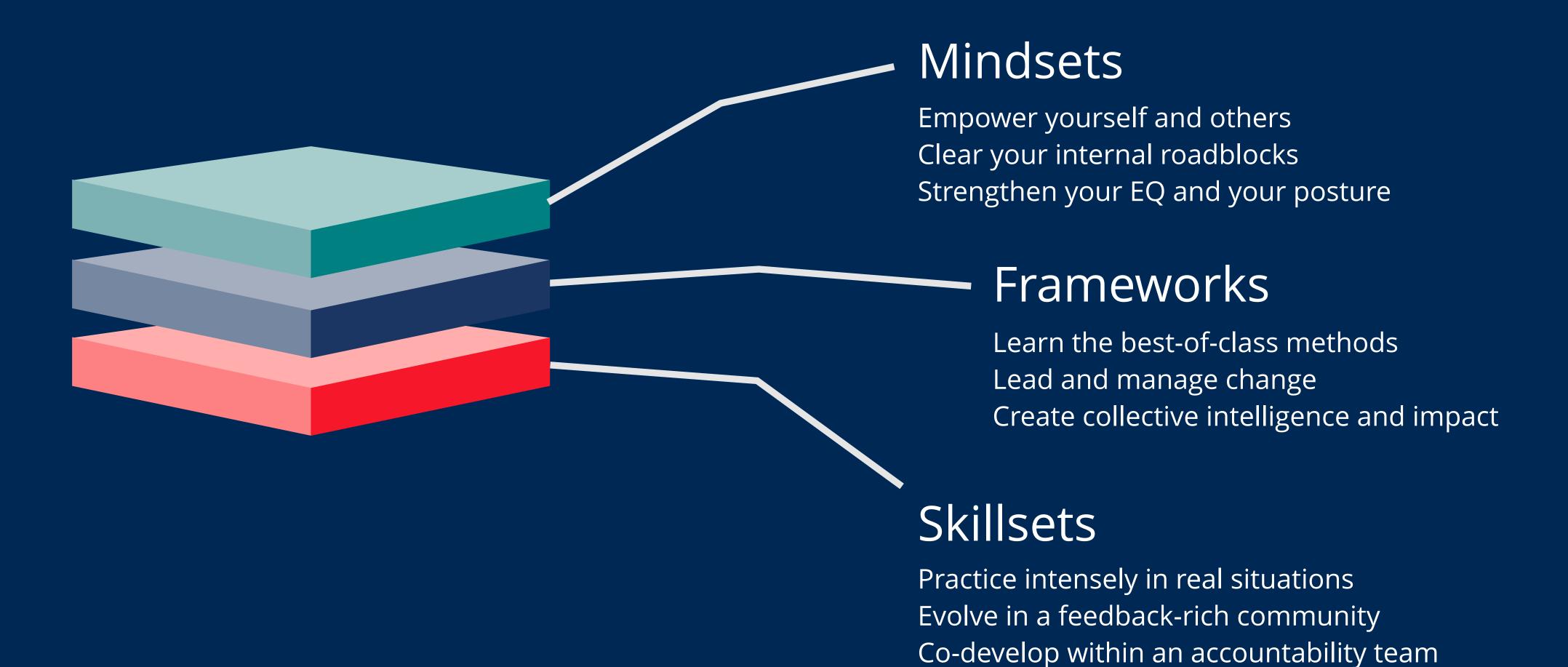
### Research points out 3 powerful enablers:

- Being intentional about creating a positive impact Mindset
- Being taught the best techniques Frameworks
- Practicing steadily for a long time and being coached Skillset building





## Our transformative 3-layered approach





# What is Xcelerator?



## The Xcelerator Leadership Program

The ultimate leadership development program for self-motivated contributors, teams, managers and directors in search.

**View Course** 

hervé

- A result-focused online leadership development program for key contributors, teams, managers and directors in search of excellence
- An 8-module course with <u>impact tracking</u> and <u>unlimited</u> online live group coaching. Progress at your own pace, on any device, from anywhere in the world
- Training videos, coaching models, planning worksheets, checklists, accountability calls and access to a mastermind community

## Leadership & Management Transformation

- The High-Performance Development Objectives -

### **Basics**

- Discover high-performance
- Communicate effectively
- Create time
- Manage priorities & "monkeys"
- Delight your internal & external customers
- Manage projects with excellence

### **Up Level**

- Diagnose & become a situational leader
- Establish exemplarity: accountability, ownership & credibility
- Create bridges through coaching:
  - Take a tough stance & challenge
  - Develop people with empathy
  - Delegate effectively

### **Advanced**

- Create a vision & culture
- Reverse-engineer the future
- Become a high-performer
- Define, implement & manage change





## Week One - Setting Your Foundations



**Setting Your Foundations** 

#### The Xcelerator Leadership Program / Week One - Setting Your Foundations



#### 1. The success road that lies ahead

A full overview of the program and the guidelines to start off strong. We cover the pitfalls to avoid. This video is extremely important to underst...



#### 2. Never worry about losing your job again

In this module, we begin the process of assessing your situation today in depth and to write you personal plan for success. Here's what we cover:&...



#### 3. The High Performance Fundamentals

In this module, we set the basics of your high performance framework. You will practice new habits that will immediately boost your impact. We...

## The Leadership Xcelerator

### — The Ultimate Leadership Course —

#### **Week One — Foundations**

- 1.1. The success road ahead
- 1.2. Never worry about losing your job again
- 1.3. The high-performance fundamentals

#### **Week Two — Communicate powerfully**

- 2.1. Master the art of feedback
- 2.2. Create trust through listening

#### **Week Three — Work less and achieve more**

- 3.1. Create and control time
- 3.2. Manage "monkeys," priorities, and office pollution
- 3.3. Manage your boss and your stakeholders

#### **Week Four — Create high-performance teams**

- 4.1. Create a real team
- 4.2. Lead teams to high performance
- 4.3. Manage remotely



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#### **Week Five — Create your future and become proactive**

- 5.1. Quiet the mind and clarify your vision
- 5.2. The create-your-future process

#### **Week Six** — **Initiate and manage change**

- 6.1. Understand and define change
- 6.2. Propose and structure your plan
- 6.3. Lead, embark, and support

#### **Week Seven** — **Develop posture and mindset**

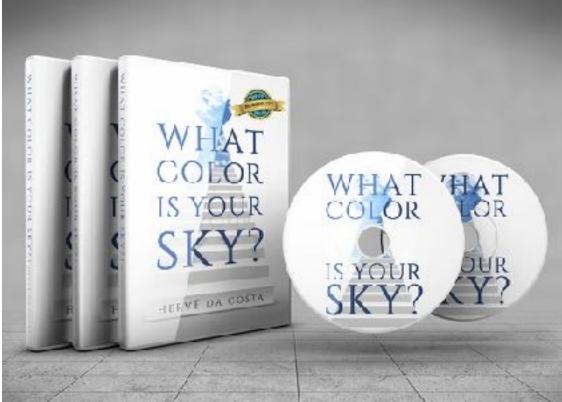
- 7.1. Understand and boost your emotional intelligence
- 7.2. Develop your posture and influence
- 7.3. Create high collaboration

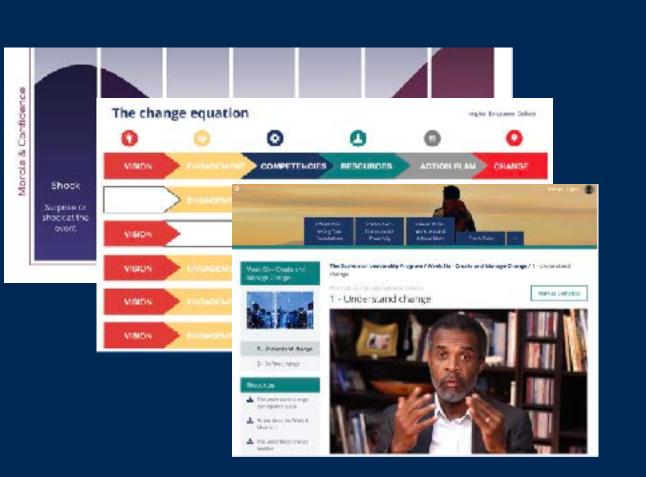
#### Week Eight — Become a Blue Sky Jedi

- 8.1. The hero's journey
- 8.2. Embrace mastery
- 8.3. Show up and empower others.









## Learn the way that best suits YOU

### Online e-learning platform

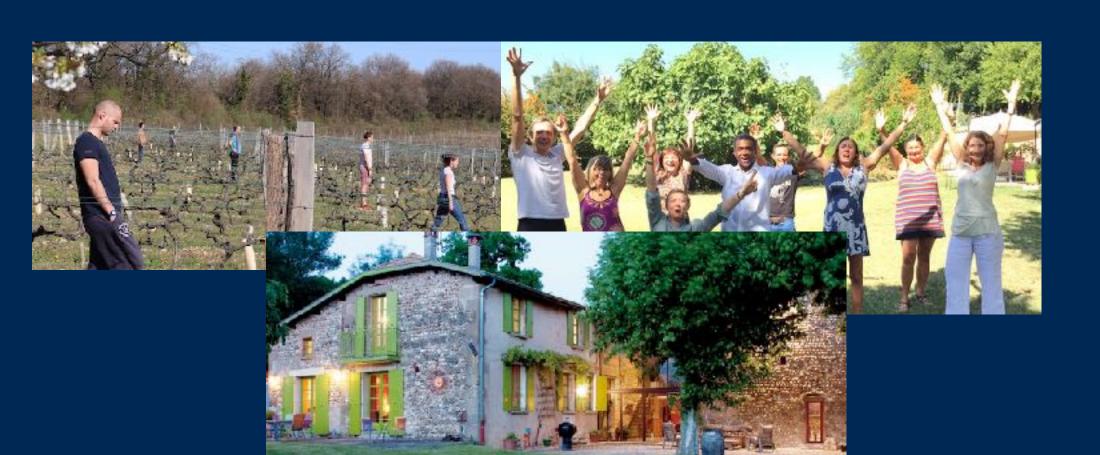
Training videos in stunning 1080p HD. Access from any desktop or mobile device. any where in the world, any time you like.





### Mentoring on demand

Personalized performance coaching.
Weekly livestream sessions; recordings.
Year-round support.

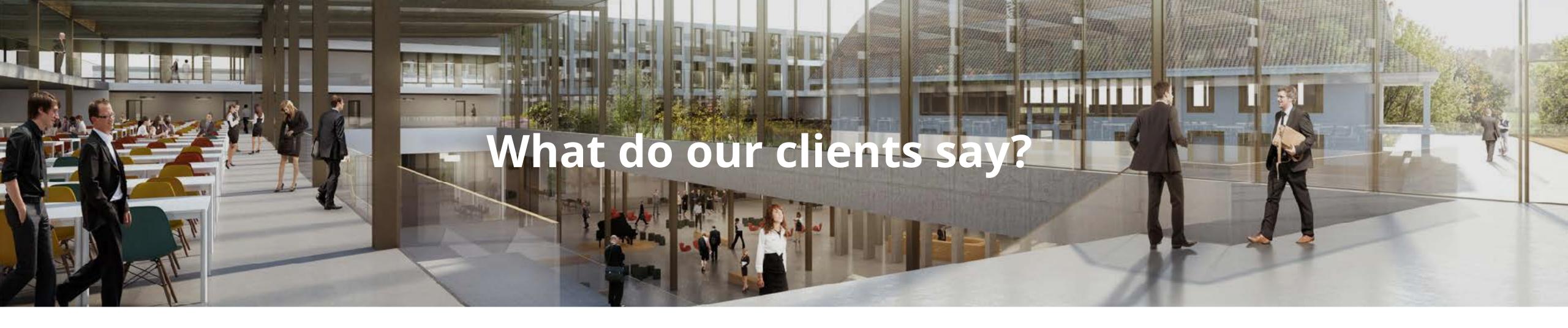


### Interactive leaders community

Join other success-minded leaders. Get inspired! Learn from each other. Support each other and have fun!

## Live in-person events

Live workshops in Southern France. Learn in an immersion setting. Develop your mindfulness skills.



## "Push your limits, look beyond, and discover the landscape of high performance!"

"The leadership alignment work that Hervé teaches has greatly contributed to the perfect execution of our strategy and to our superior results today. Our financial results have exceeded our expectations and our employee satisfaction has improved."

Michel Rochat, CEO École Hôtelière de Lausanne Switzerland



## What do people say?

— It is all about results —



"This has been a game-changer for us. We immediately put 10 people in XCELERATOR in our 1st year. We have incredibly enhanced our execution and we are now grabbing significant market share in the US."

**Grégory Gledel, CEO, NOVASTEP** 

"My department's performance is far better now. XCELERATOR is helping me coach the low performers and set clear standards for higher efficiency"

Sophie Beguey, Quality Director United Technologies





"The biggest impact has been on shifting to a proactive mindset and boosting my influence

I will soon become a part-owner of my employer's business"

**Benoit Bailleul - Partner, TERENEO** 

# How Do I Get Started?

Simply contact us at sky@herve.com